

| BASE BID  |              | COMPENSABLE DELAY |      |                   | ALTERNATES   | TOTAL PROJECT COST                          |                  |                           |
|---|--------------|-------------------|------|-------------------|--------------|---|------------------|---------------------------|
| General Contractor                                  | Base Bid     | Compensable Delay | Days | Total Compensable | Alternate #1 | Base Bid w/unit prices & Compensable Delays | Total Alternates | Total with all Alternates |
| <b>American Landscape</b>                           |              |                   |      |                   |              |   |                  |                           |
| 7013 Owensmouth Ave.<br>Canoga Park, CA 91303       | \$375,000.00 | \$200.00          | 5    | \$1,000.00        | \$9,150.00   | \$376,000.00                                | \$9,150.00       | \$385,150.00              |
| T: 818/999-2041 FAX: 818/884-4407<br>Subcontractors |              |                   |      |                   |              |   |                  |                           |
| Hardscape: RC Becker & Sons                         |              |                   |      |                   |              |   |                  |                           |
| Fencing: Marborg                                    |              |                   |      |                   |              |   |                  |                           |
| Fire Hydrant Relocation: R-Help Const.              |              |                   |      |                   |              |   |                  |                           |
| Electrical: Barr West                               |              |                   |      |                   |              |   |                  |                           |
| <b>DKal Engineering, Inc.</b>                       |              |                   |      |                   |              |   |                  |                           |
| P.O. Box 1919<br>San Luis Obispo, CA 93406          | \$342,094.00 | \$100.00          | 5    | \$500.00          | \$12,608.00  | \$342,594.00                                | \$12,608.00      | \$355,202.00              |
| T: 805/543-7758 FAX: 805/543-7759<br>Subcontractors |              |                   |      |                   |              |   |                  |                           |
| Landscaping + Irrigation: CHM Landscape Services    |              |                   |      |                   |              |   |                  |                           |
| Fence: MarBorg Industries                           |              |                   |      |                   |              |   |                  |                           |
| Tree Removal: Peterson's Tree Care                  |              |                   |      |                   |              |   |                  |                           |
| Type I Slurry: Roy Allan Slurry Seal Inc.           |              |                   |      |                   |              |   |                  |                           |
| <b>Granite Construction</b>                         |              |                   |      |                   |              |   |                  |                           |
| P.O. Box 6744<br>Santa Barbara, CA 93160            | \$412,054.00 | \$100.00          | 5    | \$500.00          | \$14,000.00  | \$412,554.00                                | \$14,000.00      | \$426,554.00              |
| T: 805/964-9951 FAX: 805/964-7661<br>Subcontractors |              |                   |      |                   |              |   |                  |                           |
| Electrical: Taft                                    |              |                   |      |                   |              |   |                  |                           |
| Fence: Alcorn                                       |              |                   |      |                   |              |   |                  |                           |
| Landscaping: KCI                                    |              |                   |      |                   |              |   |                  |                           |
| Slurry Seal: Mission Paving                         |              |                   |      |                   |              |   |                  |                           |
| Tree Removal: Peterson's                            |              |                   |      |                   |              |   |                  |                           |

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| <b>IWL, Inc.</b>                    |              |                   |      |                   |              |   |                  |                           |
| P.O. Box 4669                       | \$298,400.00 | \$0.00            | 5    | \$0.00            | \$18,500.00  | \$298,400.00                                | \$18,500.00      | \$316,900.00              |
| Santa Barbara, CA 93140             |              |                   |      |                   |              |   |                  |                           |
| T: 805/966-2407 FAX:805/957-1947    |              |                   |      |                   |              |   |                  |                           |
| Subcontractors                      |              |                   |      |                   |              |   |                  |                           |
| Tree: Action Tree                   |              |                   |      |                   |              |   |                  |                           |
| Asphalt: Challenge Asphalt          |              |                   |      |                   |              |   |                  |                           |
| Fence: Premier Fence                |              |                   |      |                   |              |   |                  |                           |
|                                     |              |                   |      |                   |              |   |                  |                           |
| <b>Lash Construction</b>            |              |                   |      |                   |              |   |                  |                           |
| 721 Carpinteria Street              | \$407,975.00 | \$1.00            | 5    | \$5.00            | \$19,160.00  | \$407,980.00                                | \$19,160.00      | \$427,140.00              |
| Santa Barbara, CA 93103             |              |                   |      |                   |              |   |                  |                           |
| T: 805/963-3553 FAX:805/965-8189    |              |                   |      |                   |              |   |                  |                           |
| Subcontractors                      |              |                   |      |                   |              |   |                  |                           |
| Survey: Benner & Carpenter          |              |                   |      |                   |              |   |                  |                           |
| Slurry Seal: Mission Paving         |              |                   |      |                   |              |   |                  |                           |
| Tree Remov.: Pacific Tree           |              |                   |      |                   |              |   |                  |                           |
| Irrig./Landscape: KCI Environmental |              |                   |      |                   |              |   |                  |                           |
| Electrical: Blum & Sons             |              |                   |      |                   |              |   |                  |                           |
|                                     |              |                   |      |                   |              |   |                  |                           |
| <b>Newton Construction</b>          |              |                   |      |                   |              |   |                  |                           |
| 259 Higuera Street                  | \$322,000.00 | \$0.00            | 5    | \$0.00            | \$9,000.00   | \$322,000.00                                | \$9,000.00       | \$331,000.00              |
| San Luis Obispo, CA 93401           |              |                   |      |                   |              |   |                  |                           |
| T: 805/544-5583 FAX: 805/544-5584   |              |                   |      |                   |              |   |                  |                           |
| Subcontractors                      |              |                   |      |                   |              |   |                  |                           |
| Asphalt Paving: Apodaca Paving      |              |                   |      |                   |              |   |                  |                           |
| Fence: Magnum Fence                 |              |                   |      |                   |              |   |                  |                           |
| Landscape Irrigation: CGI           |              |                   |      |                   |              |   |                  |                           |
|                                     |              |                   |      |                   |              |   |                  |                           |

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| <b>Paragon Industrial Application dba PIA, Inc.</b>   |              |                   |      |                   |              |   |                  |                           |
| 7450 Santa Cruz Rd.<br>Atascadero, CA 93422           | \$375,496.00 | \$0.00            | 5    | \$0.00            | \$6,452.00   | \$375,496.00                                | \$6,452.00       | \$381,948.00              |
| T: 805/462-1355 FAX:805/460-6609<br>Subcontractors    |              |                   |      |                   |              |   |                  |                           |
| Surveying + SWPPP: Penfield & Smith                   |              |                   |      |                   |              |   |                  |                           |
| Tree Removal: Bunyan Bros.                            |              |                   |      |                   |              |   |                  |                           |
| Asphalt Paving: SB Liberty Construction               |              |                   |      |                   |              |   |                  |                           |
| Fencing: Magnum Fencing                               |              |                   |      |                   |              |   |                  |                           |
| Demo + Removal Grading: CGI                           |              |                   |      |                   |              |   |                  |                           |
| Underground Permeable Pavers: CGI                     |              |                   |      |                   |              |   |                  |                           |
| Landscape + Irrigation: CGI                           |              |                   |      |                   |              |   |                  |                           |
|   |              |                   |      |                   |              |   |                  |                           |
| <b>Rockwood General Contractors, Inc.</b>             |              |                   |      |                   |              |   |                  |                           |
| P.O. Box 1529<br>Nipomo, CA 93444                     | \$495,452.88 | \$500.00          | 5    | \$2,500.00        | \$17,000.00  | \$497,952.88                                | \$17,000.00      | \$514,952.88              |
| T: 805/343-7738 FAX: 805/343-7736<br>Subcontractors   |              |                   |      |                   |              |   |                  |                           |
| Precision Concrete                                    |              |                   |      |                   |              |   |                  |                           |
| Magnum Fence  |              |                   |      |                   |              |   |                  |                           |
| Bob's Backhoe   |              |                   |      |                   |              |   |                  |                           |
| J.D. Humann   |              |                   |      |                   |              |   |                  |                           |
|   |              |                   |      |                   |              |   |                  |                           |
| <b>Spiess Construction</b>                            |              |                   |      |                   |              |   |                  |                           |
| 1110 E. Clark Ave., Ste. 210<br>Santa Maria, CA 93455 | \$335,900.00 | \$100.00          | 5    | \$500.00          | \$10,000.00  | \$336,400.00                                | \$10,000.00      | \$346,400.00              |
| T: 805/937-5859 FAX: 805/934-4432<br>Subcontractors   |              |                   |      |                   |              |   |                  |                           |
| Irrigation & Landscaping: J.D. Humann                 |              |                   |      |                   |              |   |                  |                           |
| AC Paving: Challenge Asphalt                          |              |                   |      |                   |              |   |                  |                           |
| Electrical: St. Dennis Electric                       |              |                   |      |                   |              |   |                  |                           |
| Fencing: Fence Factory                                |              |                   |      |                   |              |   |                  |                           |

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| <b>ValleyCrest Landscape Maintenance</b>            |              |                   |      |                   |              |   |                  |                           |
| 3275 E. Thousand Oaks Blvd. #200                    | \$443,086.00 | \$100.00          | 5    | \$500.00          | -\$3,500.00  | \$443,586.00                                | -\$3,500.00      | \$440,086.00              |
| Thousand Oaks, CA 91362                             |              |                   |      |                   |              |   |                  |                           |
| T: 805/642-9300 FAX: 805/642-6990                   |              |                   |      |                   |              |   |                  |                           |
| Subcontractors                                      |              |                   |      |                   |              |   |                  |                           |
| Hardscape, Fire Hydrant: Coastal Construction       |              |                   |      |                   |              |   |                  |                           |
| Tree Removals: ValleyCrest Tree Care                |              |                   |      |                   |              |   |                  |                           |
| Turf Hydroseeding: Madardo Hydroseeding, Nature Gro |              |                   |      |                   |              |   |                  |                           |
|   |              |                   |      |                   |              |   |                  |                           |
| <b>Venco Western, Inc.</b>                          |              |                   |      |                   |              |   |                  |                           |
| 2400 Eastman Avenue                                 | \$291,836.00 | \$5.00            | 5    | \$25.00           | \$14,280.00  | \$291,861.00                                | \$14,280.00      | \$306,141.00              |
| Oxnard, CA 93030                                    |              |                   |      |                   |              |   |                  |                           |
| T: 805/981-2400 FAX: 805/981-2450                   |              |                   |      |                   |              |   |                  |                           |
| Subcontractors                                      |              |                   |      |                   |              |   |                  |                           |
| Hardscape: Hughes Gen. Eng.                         |              |                   |      |                   |              |   |                  |                           |
| Asphalt Paving: Landmark Grading dba Quality Paving |              |                   |      |                   |              |   |                  |                           |
| Hydroseeding: Nature-Gro Corp.                      |              |                   |      |                   |              |   |                  |                           |
| Fence: Magnum Fence                                 |              |                   |      |                   |              |   |                  |                           |
|   |              |                   |      |                   |              |   |                  |                           |
| <b>Vernon Construction</b>                          |              |                   |      |                   |              |   |                  |                           |
| 581 Las Alturas                                     | \$247,200.00 | \$100.00          | 5    | \$500.00          | \$2,500.00   | \$247,700.00                                | \$2,500.00       | \$250,200.00              |
| Santa Barbara, CA 93103                             |              |                   |      |                   |              |   |                  |                           |
| T: 805/305-0105 F: 805/963-1277                     |              |                   |      |                   |              |   |                  |                           |
| Subcontractors                                      |              |                   |      |                   |              |   |                  |                           |
| Demo + Trucking: Bob's Backhoe                      |              |                   |      |                   |              |   |                  |                           |
| Concrete: Riviera Concrete                          |              |                   |      |                   |              |   |                  |                           |
| Re-Patch + Seal (E) A.C.: Gordon Jennell Asphalt    |              |                   |      |                   |              |   |                  |                           |
| Hydro-Seeding: Acacia Erosion Control               |              |                   |      |                   |              |   |                  |                           |
|   |              |                   |      |                   |              |   |                  |                           |